



## QUOTATION

### STANDARD TERMS & CONDITIONS

These terms form part of the quotation attached. By accepting this quotation, the Customer is deemed to accept these terms and conditions (as amended from time to time and displayed at [www.safeair.co.nz](http://www.safeair.co.nz)), notwithstanding any Customer terms and conditions that may accompany such notification of acceptance or any other communication.

1. **Validity:** This quotation remains firm for 30 days unless otherwise advised in writing.
2. **Payment Terms:** All rates and charges are exclusive of GST. Payment terms are full settlement on the 20th of the month following the invoice date unless otherwise specified herein. Safe Air Limited (Safe Air) reserves the right to charge interest at the rate of 2% per month on all accounts outstanding beyond above terms. Title in all Materials supplied by Safe Air under or in relation to these terms and conditions will remain with Safe Air until complete payment of all amounts due has been received.
3. **Taxes:** Any taxes, (other than taxes on the net income of Safe Air by the New Zealand Government) levied in respect of payments due to Safe Air by the Customer shall be for the account of the Customer and Customer shall indemnify Safe Air to ensure that Safe Air receives and retains a net sum, on the normal due date for payment, equal to the sum it would have received and retained under this Quotation had no taxes been levied. Taxes in this instance include interest and penalties arising from late payment of any tax liability. The Customer will pay all taxes, charges and duties imposed by or on behalf of any government or country other than the Government of New Zealand.
4. **Freight & Storage:** Unless included in quoted price all freight costs will be invoiced at actual cost plus handling fee. Safe Air recommends that customers send goods free into store (FIS). The Customer shall assume all risk of loss of or damage to the Customer's goods in transit to and from the Customer's place of business and the Safe Air facility, regardless of whether or not Safe Air organises and/or consigns the freight. Safe Air reserves the right to charge storage fees for all Customer goods while in its possession.
5. **Currency:** Unless specified, the currency quoted is New Zealand Dollars (NZD)
6. **Cancellation:** Customers cancelling after acceptance may incur costs associated with specifically purchased spares.
7. **Scrap:** Parts assessed as "scrap" (assessed at a repair cost in excess of 65% of the current list price), or property which is not retrieved by the Customer within: (i) three (3) months of Safe Air ceasing work on that property, or (ii) fourteen (14) days of Safe Air sending notice to the last known address of the Customer, will be disposed of by Safe Air at the customer's cost, unless in respect of parts assessed as "scrap" the customer has specifically requested otherwise in writing. The Customer indemnifies Safe Air against all costs, expenses and liabilities incurred by Safe Air arising from any exercise of Safe Air's rights under this clause.
8. **Exchange Goods:** Exchange goods may be offered when available. All exchange costs are based on the Customer's goods being repairable. If it is found during rework that the item is not repairable the Customer will be charged the difference between the exchange price and replacement at current list price.
9. **Lien:** Safe Air will have a general lien on all property of the Customer in Safe Air's possession or control, together with any property belonging to a third party supplied by or at the direction of the Customer, for all sums due to Safe Air by the Customer. If such sums are in excess of three (3) months overdue, Safe Air will have the right to sell any such property to the extent necessary to recover payment of all amounts due, including (without limitation) storage costs, interest and expenses, provided that such sale may not take place until at least one (1) month after the date Safe Air sent notice of sale to the last known address of the Customer. This lien will survive if the property is from time to time removed from Safe Air's possession. Safe Air will endeavour to obtain a fair market price, but will not be obliged to adopt any particular sale procedure. Customer warrants that it is the legal and beneficial owner of all property placed in Safe Air's possession, or that it is otherwise entitled to place the property with Safe Air subject to these terms, and the Customer indemnifies Safe Air against all costs, losses, expenses and liabilities arising from any exercise of Safe Air's rights under these terms. Customer warrants that all such property will be free of encumbrances at all times.
10. **Exchange Rate Variation:** Safe Air reserves the right to vary a quote to reflect any significant variations, in exchange rate.
11. **End User Requirements:** The Customer warrants that all end user certifications or approvals, if any, that are necessary to satisfy foreign government end user requirements, have been obtained.
12. **Insurance:** Customer shall arrange and maintain the following policies of insurance:
  - (a) an All Risks Aviation Spares Policy or All Risks Property Insurance Policy covering Property (Engines/Props etc) while at Safe Air's facility and whilst in transit to and from Safe Air's facility. Safe Air will only be liable for damage to Customer's Property as a result of Safe Air's gross negligence or wilful misconduct whilst in Safe Air's care, custody and control.
  - (b) Aviation Legal Liability policy covering liability for third party property damage, death and bodily injury. Safe Air is to be named as an additional insured party and the policy must contain a cross liability condition to the effect that despite Safe Air being named as additional insured, the insurance shall operate in all respects as if a separate policy had been issued covering each insured party.The insurance policies referred to in (a) and (b) above must be primary and without right of contribution from Safe Air or any insurance effected by Safe Air and the Customer shall cause its insurers to waive any rights of contribution against Safe Air.

### WARRANTY

13. Safe Air warrants that all items will be free from defects or failures due to faulty workmanship by Safe Air for 1000 operating hours or 6 months from re-delivery of the goods, whichever expires first, unless otherwise agreed in writing.
14. The Customer must notify Safe Air in writing within 30 days of any such failure becoming apparent and shall allow Safe Air a reasonable opportunity for inspection and any adjustment or replacement as Safe Air so decides.
15. To the fullest extent permitted by law, Safe Air's obligations and liability and the Customer's remedy for defects or failures due to faulty workmanship are solely and exclusively limited to correction of the defect or failure by Safe Air at its own expense including all transportation charges incurred in connection therewith, provided that:
  - a. Subsequent to the completion of work by Safe Air the goods were operated and maintained by the customer in accordance with the manufacturer's and/or Safe Air's (written) instructions;
  - b. The goods were used in normal operations for its intended purpose, were not subject to misuse and were not repaired or altered by anyone other than Safe Air; and
  - c. Any faulty goods under this clause will be repaired or replaced as Safe Air decides at its sole discretion.
16. Any goods that are the subject of a warranty claim under this provision must be accompanied by a copy of the Release Certificate and be returned to Safe Air, Blenheim Airport, Blenheim, using Safe Air's designated freight forwarder.

### LIABILITY

17. To the fullest extent permitted by law the above warranty is exclusive and no other warranty either expressed or implied whether statutory or otherwise, including warranties of merchantability or fitness for purpose nor any affirmation of fact or promise is given by with respect to the performance of work on any component or part supplied hereunder. Safe Air shall not be liable to the Customer for any indirect loss or damage, or for any consequential losses, loss of revenues or profits, or loss of use whatsoever and howsoever caused or arising. Safe Air's total liability to the Customer is limited to the amount paid by the Customer to Safe Air in respect of the relevant work order
18. The Customer hereby indemnifies Safe Air, its related companies, its and their officers, agents, subcontractors and employees from and against any and all claims, proceedings, costs, expenses, damages and losses arising out of or in any way connected with the goods provided (or to be provided) or the work performed (or to be performed) and which relates to any loss of, or damage to, property (whether real or personal); injury to any person including injury resulting in death; or any defect in the goods or work performed, except to the extent caused by the gross negligence or wilful misconduct of Safe Air, its related companies and its and their officers, agents, subcontractors or employees.
19. This agreement will be construed in accordance with, and will be governed by, the laws of New Zealand.